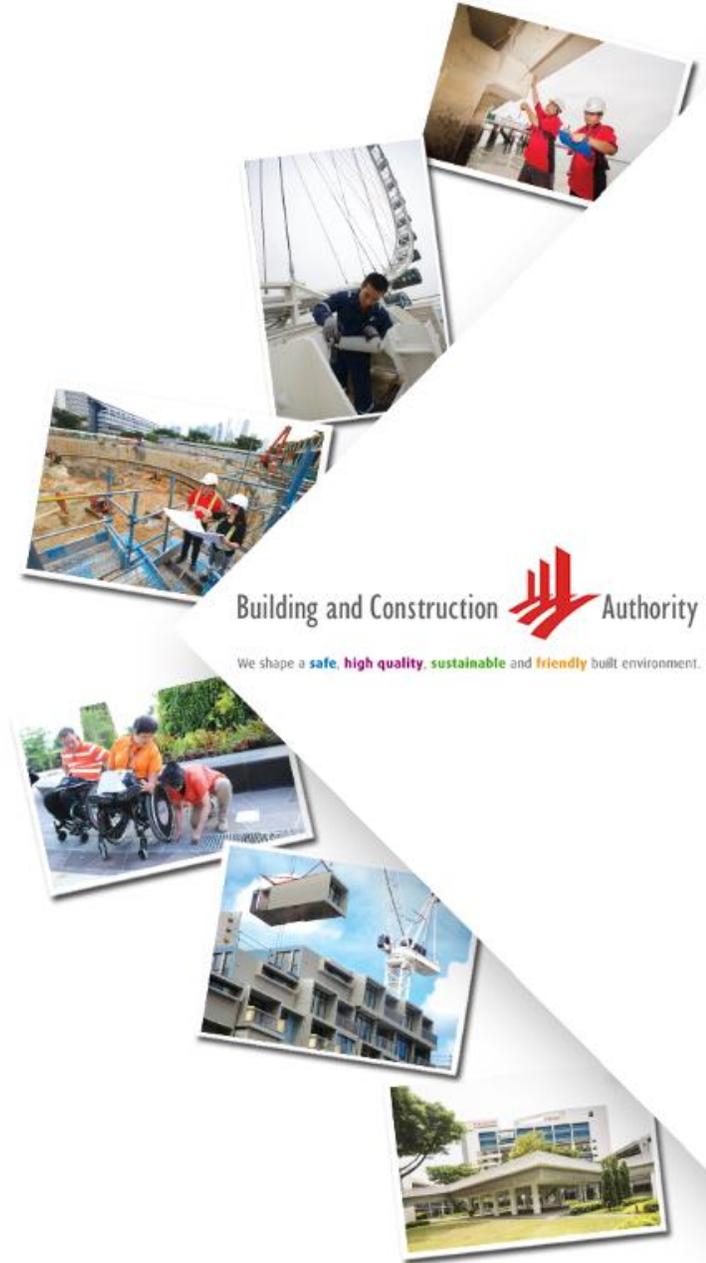


Industry Briefing on Collaborative Bidding for Construction-related Consultancy Services Tenders

16 August 2018
BCA Academy T1-1
1.30pm-2.30pm

Supporting Organisations:



- 1. Introduction to Collaborative Bidding**
- 2. Key Changes to Tender and Post Tender Procedures**
 - A. Expression of Interest**
 - B. Evaluation of EOI (by merits) and Tender**
 - C. Tender Award**
 - D. Post Project**
- 3. Q&A**

1. Introduction

Principles of Collaborative Bidding

Align with the vision of the Construction Industry Transformation Map (ITM) to build an advanced and seamlessly integrated building sector, with ***progressive and collaborative firms***, providing good jobs for Singaporeans.



Using public sector consultancy projects as a platform to encourage collaboration



Recognising complementary competencies and pooled resources amongst firms within the consortium

1. Introduction

How does it work?

Example: For a \$30mil (e.g. nursing home) tender currently open to Panel 1 and 2 Firms

	Panel 2 req.	Firm A: Panel 4	Firm B: Panel 3
Tendering Limits	\$4mil-\$40mil		
Minimum Track Record	\$5 mil	\$1mil	\$6mil
Personnel <i>(Qualified Person – QP, Supporting Professional- SP)</i>	3QP+3SP	1QP+1SP	2QP+2SP
Code of Practice (CoP) on Buildable Design	√		√
Green Mark Manager (GMM)	2 persons	1	1
UD Assessor	1 person	1	
ISO9001:2008	√	√	√
Remarks		<u>Current:</u> can't tender on it own or as a consortium	

Training courses

Both Firm A and Firm B can't participate in the tender under current requirements, either on its own or as a consortium.

1. Introduction

How does it work?

Example: For a \$30mil (e.g. nursing home) tender currently open to Panel 1 and 2 Firms

	Panel 2 req.	Firm A: Panel 4	Firm B: Panel 3	Combined resources
Tendering Limits	\$4mil-\$40mil			
Minimum Track Record	\$5 mil	\$1mil	\$6mil	\$6mil [ok] *
Personnel <i>(Qualified Person – QP, Supporting Professional- SP)</i>	3QP+3SP	1QP+1SP	2QP+2SP	3QP+3SP [ok]
Code of Practice (CoP) on Buildable Design	√		√	√ [ok]
Green Mark Manager (GMM)	2 persons	1	1	2 [ok]
UD Assessor	1 person	1		1 [ok]
ISO9001:2008	√	√	√	√ [ok]
Remarks		Current: can't tender on it own or as a consortium		Future: Can collaborate and eligible to tender

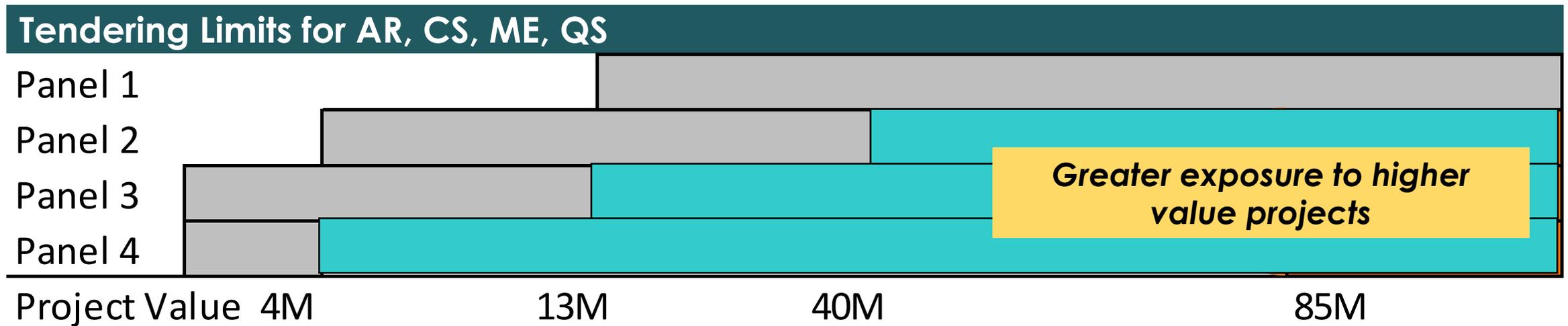
* Note: Track record to take the higher of the two firms

With Collaborative Bidding, Firm A and B can form a consortium to tender since their combined resources meet the Panel 2 requirement.

1. Introduction

Revised tendering limits under consultancy tenders

With the implementation of Collaborative Bidding, firms can collaborate to tender for *projects higher than their designated tendering limits* and gain exposure to higher value projects.



**Note: There will be no change to the tendering limits for PM discipline as the \$85million provision is not applicable to PM discipline.*

2A. Key Changes to Expression of Interest

Interested consortium to inform BCA prior to EOI Closure



EOI Opening

EOI Closing

EOI Shortlist Results

5 Working Days

At least 5 working days before EOI closes

- 1) Consortium submits email request to BCA (bca_pspc@bca.gov.sg) for verification of its EOI eligibility.
<Consortium to submit EOI documents to GPEs separately before EOI closes.>
- 2) For items not available on individual firm's PSPC registration, consortium will be required to top-up supporting documents together with the email request for verification of EOI.
Verification of consortium will be based on:
(1) Items submitted at PSPC registration; and
(2) Additional information provided with verification form

Firms can log on to <https://www.bca.gov.sg/pspc/> to check the documents submitted at your PSPC registration.

Note: The verification process is similar to verification process at PSPC registration.

2A. Key Changes to Expression of Interest

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(1) Items submitted at PSPC registration; and
(2) Additional information provided with verification form

After EOI Closure

- 3) Both the consortium and relevant agency will receive the verification result after EOI closes. **Agencies will only shortlist eligible firms/ consortium for subsequent tender stage.**
- 4) Agency will proceed with EOI shortlist and publish EOI results

Note: The verification process is similar to verification process at PSPC registration.

2A. Key Changes to Expression of Interest

Interested consortium to inform BCA prior to EOI Closure



Building and Construction Authority
 We shape a safe, high quality, sustainable and friendly built environment.

20 Jul 2018
 To: PSPC
 Cc: CIJ

Enc:

Annex A: Illustration of Collaborative Bidding	
Annex B: Sample submission template on verification of eligibility for EOI	
Annex C: Frequently Asked Questions (FAQs)	

(Transmitted via email)

2
 Collaborative bidding capabilities create a more competitive market and increase the number of interested parties.

3
 With this enhancement, PSPC-registered firms may pool their resources to be eligible to tender for projects beyond their panels' current allowable tendering limits. The consortium, made up by two or more firms, would have to meet the PSPC registration requirements of the panel stated in the tender. Refer to [Annex A](#) for an illustration of Collaborative Bidding.

Double-Click on the pin icon in the Annex B of the circular.

Note: Form will also be made available on BCA's website on 1 Oct 2018.



Microsoft Excel
Worksheet

2B. Key Changes to Evaluation of EOI (by merits) and Tender

Recognising complementary competencies while ensuring consortium has necessary experience to manage projects



QFM Component	Typical Attributes	Methodology	
Productivity (PD)	TA(D) Index	Take highest score amongst the firms within the consortium.	
	WD(D) Index		
	BS Index		
Quality (Q)	CP – Score		Assessed as one consortium.
	Firm's Track Record		
	Awards/Certifications		
	Expertise and experience of personnel		
	Design Proposal/Approach		
Fee (F)	Fee Proposal		

**Note: There will be no change to tenders that adopt EOI by ballot.
 Agencies may proceed with shortlist by ballot once the eligibility of consortium is verified by BCA.**

2C. Key Changes to Tender Award

All firms to sign on Consultancy Agreement



- **Provisions will be made for all firms in the consortium to sign on the consultancy agreement (for each discipline)**
- **Recognise separate legal entities within the consortium**

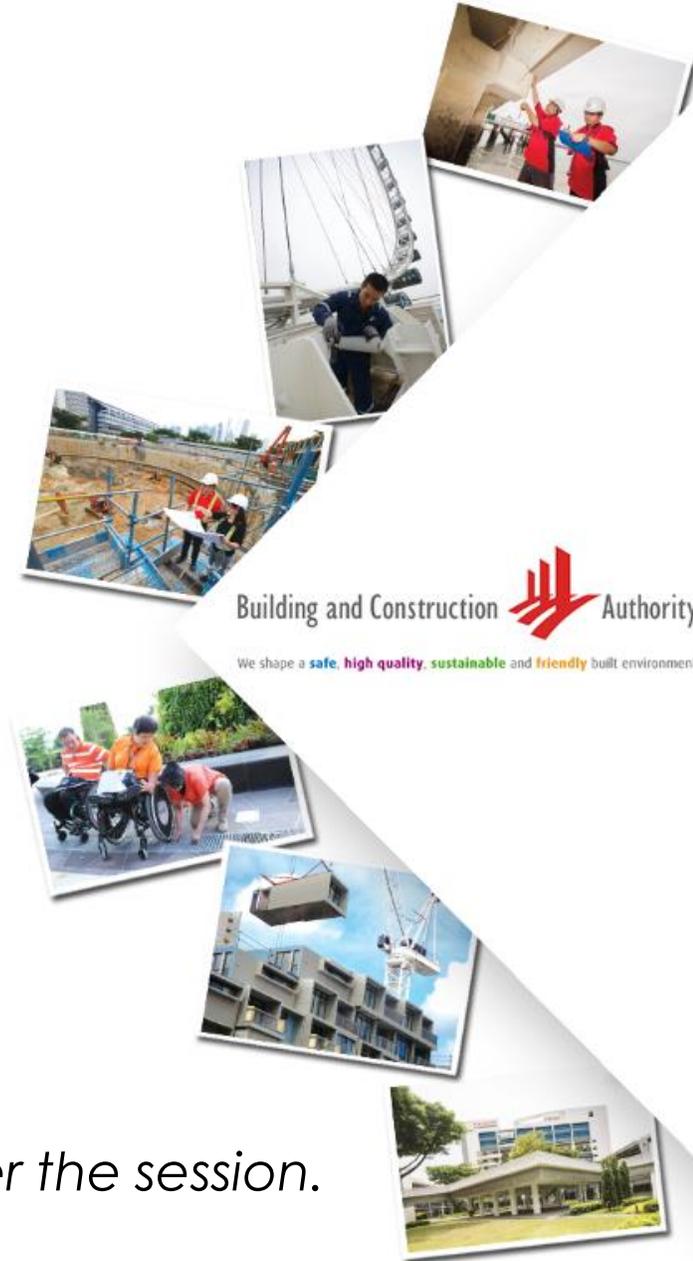
2D. Key Changes to Post Project

All firms get track record in full and will be individually assessed for CPAS



	Typical Attributes
Firm's CPAS Score	Firms within the consortium will be assessed individually.
Track Record	All firms in the consortium will be able to use the completed project as their track record for future tenders.

End of Presentation



Building and Construction Authority
We shape a **safe**, **high quality**, **sustainable** and **friendly** built environment.

*Presentation materials will be made available on BCA website after the session.
For enquiries, please contact bca_pspc@bca.gov.sg.*